



Matchmaking registration form Green Hydrogen in Uruguay



Miembro del Grupo
Banco Interamericano de Desarrollo

Institution or company name	IDB INVEST			
Institution webpage	www.idbinvest.or			
Other web sites of interest	www.iadb.org			
Contact (person, email, phone...)	Martin Javier Duhart Principal Investment Officer 5491164615051 martindu@iadb.org			
Additional contact (person, email, phone...)	Cecilia Correa Energy Specialist (598-2) 915-4330 ceciliacor@iadb.org			
Type of institution (please select all that apply)	<input type="checkbox"/> Public	<input type="checkbox"/> Private	<input type="checkbox"/> Multilateral	<input type="checkbox"/> Academy

Short description of your institution/company:

At IDB Invest, our job is to give our clients the tools they need for sustainable growth. We provide innovative financial solutions across all segments of our business to meet the evolving demands of the region's private sector. Our **loans** have opened new possibilities for our clients to improve the way they work, add value, take risks, test new business models, and achieve strong development impact across Latin America and the Caribbean. We offer senior and subordinated loans at market-based rates, in U.S. dollars, with tenors in line with the client's objectives and with flexible terms and conditions based on the client's needs or project requirements. Working with IDB Invest can provide advantages to both borrowers and outside investors. For borrowers, access to an A/B loan—one that includes financing from both IDB Invest and other investors—may mean they can complete

their entire financial package in one place, often with longer tenors than with regular bank loans. We issue **guarantees** under different structures.

Regarding the **energy sector**, we work with project sponsors to accelerate the transition from fossil fuels to renewable energy, including initial steps exploring H2 solutions. We not only invest in energy production but also in transmission and in solid support systems through modern distribution networks and storage capacity while promoting and keeping track of energy efficient technologies. Since 2012, the IDBG has approved about a significant number of energy sector (more than 560MW) operations in Uruguay and played a key role in the energy matrix transformation and enhancing and expanding the transmission system. Moreover, the IDB has supported the initial hydrogen initiative promoted by the MIEM (<https://blogs.iadb.org/energia/es/gran-impulso-al-hidrogeno-verde-en-uruguay/>).

Your institution provides (please select all that apply)	<i>Products</i> See above- Financial products (Loans, guarantees)		<i>Services</i>	
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Short description of your relevant market, i.e. your relevant product/service and geographic market:

IDB Invest aims to be the partner of choice for the private sector in Latin America and the Caribbean. We finance projects to advance clean energy, modernize agriculture, strengthen transportation systems, and expand access to financing.

Area(s) of activity (please select all that apply) in connection with Green H2

<i>Hydrogen and other products production</i>		<i>Renewable Energy</i>		<i>Transport</i>	
<i>Logistic</i>		<i>Industrial</i>		<i>Finance</i>	YES
<i>Legal</i>					

Expertise areas (please select all that apply)

<i>R&D</i>		<i>Technology transfer</i>		<i>Technology developer</i>	
<i>Technology end-user</i>		<i>Technology supplier</i>		<i>Investor</i>	YES

Other: please see above about our finance expertise in the sector and the region.

Main technological capacities and facilities

please see above about our finance expertise in the sector and the region.

About the partner(s) you are looking for

Where are you looking for a partner (please select all that apply):

In Uruguay

Abroad

Looking for partners in the area(s) (please select all that apply)

Hydrogen and other products production

Renewable Energy

Transport

Logistic

Industrial

Finance

Legal

What kind of partner(s) are you looking for

please see above about our finance expertise in the sector and the region. We can work with other sources of financing to complete the financial plan related to the project.

Which capacities and/or facilities are you looking for

Date: June 4, 2021