



Matchmaking registration form Green Hydrogen in Uruguay



Fábricas
Nacionales de
Cerveza

Institution or company name	FNC S.A.			
Institution webpage	fnc.com.uy			
Other web sites of interest	www.ab-inbev.com			
Contact (person, email, phone...)	Ignacio Manini Rios			
Additional contact (person, email, phone...)	imaninir@fnc.com.uy			
Type of institution (please select all that apply)	<i>Public</i>	<i>Private</i> X	<i>Academy</i>	

Short description of your institution/company:

FNC is part of ABInbev group. It has been operating in the uruguayan beverage market for the past 155 years. It is committed to leading the change to a sustainable way of working which involves economic, social and environmental results. It operates with one of the strongest CPG distribution system in the country.

Your institution provides (please select all that apply)	<i>products</i>	X	<i>services</i>	
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Short description of your relevant market, i.e. your relevant product/service and geographic market:

FNC's core business is beer, it leads the beer market in Uruguay, producing and distributing the top 3 beer brands in the market, importing other beer brands and wine. It is also the Pepsico beverages bottler and distributor in Uruguay.

Area(s) of activity (please select all that apply) in connection with Green H2

<i>Hydrogen and other products production</i>		<i>Renewable Energy</i>		<i>Transport</i>	X
<i>Logistic</i>	X	<i>Industrial</i>		<i>Finance</i>	
<i>Legal</i>					

Expertise areas (please select all that apply)

<i>R&D</i>		<i>Technology transfer</i>		<i>Technology developer</i>	
<i>Technology end-user</i>	X	<i>Technology supplier</i>		<i>Investor</i>	

Other:

Main technological capacities and facilities

FNC has a strong distribution network in the country, operating weekly with more than 100 trucks, between Montevideo and all capital cities in Uruguay, as well as direct short distance distribution within the city of Montevideo. It can test the Green H2 solution in some trucks to help understand performance and business impact.

About the partner(s) you are looking for

Where are you looking for a partner (please select all that apply):

<i>In Uruguay</i>	X	<i>Abroad</i>	Please text witch country
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Looking for partners in the area(s) (please select all that apply)

<i>Hydrogen and other products production</i>	X	<i>Renewable Energy</i>		<i>Transport</i>	
<i>Logistic</i>		<i>Industrial</i>		<i>Finance</i>	
<i>Legal</i>					

What kind of partner(s) are you looking for

We are looking for a committed partner with strong technical capabilities in environmental aspects and green energy production who wishes to test the product in a strong CPG distribution system.

Which capacities and/or facilities are you looking for

We are looking for a partner who produces Green H2 and wishes to test performance in a strong experienced distribution system. We think we can contribute with the demand for the Green H2 produced in Uruguay.

Date: 4/6/2021