



## Matchmaking registration form Green Hydrogen in Uruguay



NewBalance Energy

<b>Institution or company name</b>	NewBalance Energy			
<b>Institution webpage</b>	newbalance.energy			
<b>Other web sites of interest</b>				
<b>Contact (person, email, phone...)</b>	Armando Braun armando.braun@newbalance.energy			
<b>Additional contact (person, email, phone...)</b>				
<b>Type of institution (please select all that apply)</b>	<i>Public</i>	<i>Private</i> X	<i>Academy</i>	

### Short description of your institution/company:

NewBalance Energy is a company that invests in green hydrogen projects in exchange for future streams of hydrogen at pre-agreed prices. At the same time, we conduct a hydrogen off-taker market in Asia, helping private and public entities secure volumes of hydrogen at competitive prices while diversifying their hydrogen geographical sources. Our unique experience and understanding of the hydrogen supply chains and production standards that leading economies can rely on are unlocking South America's green hydrogen potential.

<b>Your institution provides (please select all that apply)</b>	<i>products</i>	<i>Services</i> X	
---	-----------------	----------------------	--

**Short description of your relevant market, i.e. your relevant product/service and geographic market:**

NewBalance works with projects from multiple South American regions, operating different hydrogen carriers for many uses. To date, we count with a portfolio of opportunities from the Atacama and Magallanes regions. We are exploring new production geographies to supply an off-taker network in Asia.

**Area(s) of activity (please select all that apply) in connection with Green H2**

<i>Hydrogen and other products production</i>		<i>Renewable Energy</i>		<i>Transport</i>	
<i>Logistic</i>		<i>Industrial</i>		<i>Finance</i>	X
<i>Legal</i>					

**Expertise areas (please select all that apply)**

<i>R&amp;D</i>		<i>Technology transfer</i>		<i>Technology developer</i>	
<i>Technology end-user</i>	X	<i>Technology supplier</i>		<i>Investor</i>	

Other:

**Main technological capacities and facilities**

NewBalance Energy has an experienced team with over 20 years of experience in the hydrogen technology and production sectors. We partner with the projects with the most competitive natural conditions and collaborate with them, connecting the entire chain through exporting. We possess a deep network of technical developers, OEMs, and EPCs to empower developments to get from the energy source down to the destination port.

**About the partner(s) you are looking for**

**Where are you looking for a partner (please select all that apply):**

<i>In Uruguay</i>	X	<i>Abroad</i>	
-------------------	---	---------------	--

**Looking for partners in the area(s) (please select all that apply)**

<i>Hydrogen and other products production</i>	<i>X</i>	<i>Renewable Energy</i>		<i>Transport</i>	
<i>Logistic</i>		<i>Industrial</i>		<i>Finance</i>	
<i>Legal</i>					

**What kind of partner(s) are you looking for**

NewBalance Energy works with green hydrogen projects in two specific ways: Capital partner and off-taker. Those roles need to be available for NewBalance to participate. We perform hydrogen stream agreements at pre-defined prices and don't typically take equity nor operating roles in the projects we join. We bring deep technical know-how and the ability to connect the missing pieces through the entire supply chain.

**Which capacities and/or facilities are you looking for**

NewBalance Energy is interested in projects and consortiums at the point of performing feasibility studies. We prefer to participate early on to provide the input on our off-taker requirements and collaborate during the technical analysis.

**Date:** 06/09/2021