

Matchmaking registration form Green Hydrogen in Uruguay



| Institution or company name | KUSTEC (Kälte- und Systemtechnik GmbH) | | | | | | |
|--|--|--|---------|---|----------|--|--|
| Institution webpage | www.kustec.at | | | | | | |
| Other web sites of interest | | | | | | | |
| Contact (person, email, phone) |) Mohamed | | | | Koubassi | | |
| | Mohamed.koubassi@kustec.at | | | | | | |
| | +43(0)2274 44109 - 74 | | | | | | |
| Additional contact | Florian Lechner | | | | | | |
| (person, email, phone) | florian.lechner@kustec.at | | | | | | |
| | +43(0)2274 44109 - 44 | | | | | | |
| Type of institution (please select all that apply) | Public | | Private | X | Academy | | |

Short description of your institution/company:

KUSTEC is an Austrian-based company, established in 2008. KUSTEC quickly gained momentum in the Cooling Systems and Technologies market and was able to establish a worldwide partnership base across five continents.

An industry leader providing innovative cooling systems' solutions to our clients with low GWP refrigerants and high COP. We endure the UN's environmental SDG's and live it to the fullest.

In December 2020, the company had total revenue of over 6.1 M €. This was possible due to our constant commitment to deliver our customers' needs, maintain high-quality standards and strengthen our team working spirit.

| Your institution provides | products | X | services | X |
|--------------------------------|----------|---|----------|---|
| (please select all that apply) | | | | |

Short description of your relevant market, i.e. your relevant product/service and geographic market:

KUSTEC is focused on standardizing and optimizing the Cooling Systems Technology for Hydrogen Fuel dispensers. Our first Hydrogen Cooling System was built in 2008, thus our expertise allows us to excel in the field. We accomplish it by providing innovative cooling systems through our R&D departments, advanced remote control systems and professionals.

Besides our basic line of products, we offer customized cooling systems and solutions for your needs.

We have a worldwide geographical presence and look forward to further expanding our network of connections/partnerships globally.

| Area(s) of activity (please select all that apply) in connection with Green H2 | | | | | | |
|--|---|---------------------|---|-------------------------|---|--|
| Hydrogen and other production | X | Renewable Energy | | Transport | | |
| Logistic | | Industrial | X | Finance | | |
| Legal | | | | | | |
| Expertise areas (please select all that apply) | | | | | | |
| R&D | X | Technology transfer | | Technology developer | X | |
| Technology end-user | | Technology supplier | X | Investor | | |
| | | | | | | |
| Other: | | | | | | |

Main technological capacities and facilities

Innovative Cooling Systems specially customized for Hydrogen Fuel Dispensers.

Dedicated R&D department in co-operation with European Universities.

About the partner(s) you are looking for

| Where are you looking for a partner (please select all that apply): | | | | | | |
|--|---|------------------|---|-----------|--|--|
| In Uruguay | X | Abroad | | | | |
| | | | | | | |
| Looking for partners in the area(s) (please select all that apply) | | | | | | |
| Hydrogen and other products production | X | Renewable Energy | X | Transport | | |
| Logistic | | Industrial | X | Finance | | |
| Legal | | | | | | |
| What kind of partner(s) are you looking for | | | | | | |
| We are looking for: | | | | | | |
| Customers/partners willing to co-operate on developing Hydrogen Fuel dispensers. | | | | | | |
| Partners to co-operate on the commissioning and maintenance services of our | | | | | | |
| Cooling Systems in Uruguay. | | | | | | |
| Which capacities and/or facilities are you looking for | | | | | | |
| For our Customers: | | | | | | |

• Hydrogen Tank Stations' developers

For our Partners:

- Experience with low temperature coolers: < 40 °C
- Experience with industry coolers
- Experience with CO_2 as a refrigerant

Date:

10th June 2021