



**Matchmaking registration form
Green Hydrogen in Uruguay**



Institution or company name	Exat Consulting				
Institution webpage	exat.com.uy				
Other web sites of interest	www.linkedin.com/company/exat				
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Additional contact (person, email, phone...)	Gonzalo Alba gonzalo.alba@exat.com.uy +598 95 961 971				
Type of institution (please select all that apply)	<i>Public</i>	<input type="checkbox"/>	<i>Private</i>	<input checked="" type="checkbox"/>	<i>Academy</i>

Short description of your institution/company:

We are a consulting firm with the ability to combine technical and financial advisory, which allows us to provide comprehensive solutions for all stages of any Project or Business. We specialize in Project Finance structures, with a tailored and result-oriented approach with ethics as a cornerstone of our mindset. We are experts in executive coordination by making sure things happen and integrating our team into the Customer's, interacting with all the stakeholders of the project.

Your institution provides (please select all that apply)	<i>products</i>	<input type="checkbox"/>	<i>services</i>	<input checked="" type="checkbox"/>
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Short description of your relevant market, i.e. your relevant product/service and geographic market:

Exat Consulting leads the different processes at a technical and financial level within the development, execution, technical and financial structuring, construction and operation of infrastructure and energy projects, carrying out coordination, monitoring, analysis, reporting and support among all the actors that participate in the process of this type of project.

We work on projects where bankability, sustainability and risk mitigation strategies require robust contracting, financing, and management structure. Here experience, effectiveness, agility, knowledge of markets and a proven capability for time-restricted completion makes the difference between successful and unsuccessful projects.

To cover all the needs of the projects, we have developed different areas where we add value for the customer.

- Project Finance (Development and structuring)
- Business Plans & Corporate Finance
- Valuation & Financial Models
- Company value management
- Project management
- M&A (Mergers and Acquisitions)

Area(s) of activity (please select all that apply) in connection with Green H2

<i>Hydrogen and other products production</i>		<i>Renewable Energy</i>	X	<i>Transport</i>	
<i>Logistic</i>		<i>Industrial</i>		<i>Finance</i>	X
<i>Legal</i>					

Expertise areas (please select all that apply)

<i>R&D</i>		<i>Technology transfer</i>		<i>Technology developer</i>	
<i>Technology end-user</i>		<i>Technology supplier</i>		<i>Investor</i>	

Other:
Development, structuring, project and asset management

Main technological capacities and facilities

About the partner(s) you are looking for

Where are you looking for a partner (please select all that apply):

<i>In Uruguay</i>		<i>Abroad</i>	
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Looking for partners in the area(s) (please select all that apply)

<i>Hydrogen and other products production</i>	<i>X</i>	<i>Renewable Energy</i>		<i>Transport</i>	
<i>Logistic</i>		<i>Industrial</i>		<i>Finance</i>	
<i>Legal</i>					

What kind of partner(s) are you looking for

Investors / sponsors interested in developing projects in Uruguay and/or the region

Which capacities and/or facilities are you looking for

Date: