

## Matchmaking registration form Green Hydrogen in Uruguay



Institution or company name	Fotowatio Renewable Ventures FRV					
Institution webpage	www.frv.com					
Other web sites of interest						
Contact (person, email, phone)	Maribel.rodriguez@frv.com					
Additional contact	+34 673315838					
(person, email, phone)						
Type of institution	Public		Private		Academy	
(please select all that apply)			X			

#### Short description of your institution/company:

Founded in 2006, FRV is a leading global developer of renewable energy solutions. With more than 150 employees, it counts with more than 5 GW of development portfolio in the emerging solar markets including Europe, Australia, the Middle East, India, Africa, USA and Latin America. With over US\$ 3 billion in total financings with more than 20 leading banks, FRV has established itself as a reference in the renewable industry. We have presence in five continents and activity and people dedicated in Uruguay.

Your institution provides	Products	Services	
(please select all that apply)	X	X	

# Short description of your relevant market, i.e. your relevant product/service and geographic market:

FRV have an International team with more than 140 highly-qualified professionals with a combined technical, economical management experience of over 50 years in renewable sector. It operates into the 5 continents and are already involved in three green hydrogen production projects. To summarize our added value:

#### 1) FRV was the first mover into emerging solar markets:

From EU into USA first, and later into Australia, South America, Africa, Middle East and Asia.

#### 2) FRV is a trusted partner

- -> 10 years delivering renewable energy solutions.
- -Strong execution and high transaction success rate.

#### 3) FRV count with great Technical/Commercial Experts

- -2,5 GW in total PPAs awarded
- -1.5 GW currently operating across the globe
- -2 GW in projects developed / under construction
- -855 MW dc under operation and sold/spin off

#### 4) FRV has an excellent financial management

>US \$3.2 billion in project financing.

#### Area(s) of activity (please select all that apply) in connection with Green H2

Hydrogen and other products production	Renewable Energy	X	Transport	X
Logistic	Industrial		Finance	
Legal				

### Expertise areas (please select all that apply)

R&D	Technology transfer		Technology developer	
Technology end-user	Technology supplier	X	Investor	X
Other:				

#### Main technological capacities and facilities

FRV is a pioneer in renewable energies, it can build, operate, fund and maintain facilities that use renewable energies and its clean energy vector, hydrogen. In 2019 it launched its FRV-x platform of excellence focused on developing innovative solutions related to renewable energies to reach sectors that are difficult to decarbonize, such as mobility. It has also worked successfully on energy storage systems and is currently developing projects of up to 100 MW in batteries. In relation to hydrogen technologies FRV, part of Abdul Latif Jamil, an entity eminently focused on offering sustainable mobility services, has the mission to develop solutions that bring these clean energies to the transport sector. FRV establishes reliable and stable partnerships that allow the implementation of solutions with the best technical and economical option on the market related to green energy market. For FRV, quality is a differential value, opting in all cases for the most reliable and credible solutions on the market.

#### About the partner(s) you are looking for

Where are you looking for a partner (please select all that apply):						
In Uruguay		Abroad				
Looking for partners in the area(s) (please select all that apply)						
Hydrogen and other products production	X	Renewable Energ	iy		Transport	
Logistic		Industrial			Finance	
Legal						
What kind of partner(s) are you looking for						
We are open to contact with:  1) Electrolyzer and hydrogen refuelling station providers  2) Local Operators of refuelling stations  3) Logistic fleets with a hydrogen roadmap						
Which capacities and/or facilities are you looking for						
Hydrogen Technology providers						

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