



**Matchmaking registration form  
Green Hydrogen in Uruguay**



<b>Institution or company name</b>	Univergy International (Spain) Constitution of company in Uruguay in process				
<b>Institution webpage</b>	<a href="http://www.univergysolar.com">www.univergysolar.com</a>				
<b>Other web sites of interest</b>					
<b>Contact</b> (person, email, phone...)	Julio Hidalgo <a href="mailto:julio.hidalgo@univergysolar.com">julio.hidalgo@univergysolar.com</a> +34606747090				
<b>Additional contact</b> (person, email, phone...)	Matías Melnizki <a href="mailto:matias.melnizki@ext.univergy.com">matias.melnizki@ext.univergy.com</a> (+598 98 557 978) Sebastián Reino <a href="mailto:sebastian.reino@ext.univergy.com">sebastian.reino@ext.univergy.com</a> (+598 99 686 269)				
<b>Type of institution</b> (please select all that apply)	<i>Public</i>	<input type="checkbox"/>	<i>Private</i>	<input checked="" type="checkbox"/>	<i>Academy</i>

**Short description of your institution/company:**

Univergy International is a Spanish - Japanese Group in the Renewable Energies sector, focused on the development, construction and operation of solar, wind and green hydrogen projects, as well as its many domestic and industrial self-consumption applications.

With a management group with more than 20 years of international experience in the Renewable Energy sector and in the optimization of energy resources, a global portfolio of more than 12GW in development, and offices in more than 17 countries worldwide.

Its clients include investment funds, manufacturers, large construction companies as well as oil and utility companies. In Europe, has a joint venture with Macquarie called Nara Solar which develops solar projects. It started its activities in Uruguay in mid-2020 with a local team in the field of development, hydrogen and self-consumption.

Univergy is strongly committed in its Green Hydrogen area being currently in the process of expanding it in Latin America.

<b>Your institution provides</b> (please select all that apply)	<i>products</i>		<i>services</i>	X
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**Short description of your relevant market, i.e. your relevant product/service and geographic market:**

We are specialized in the development and construction of renewable and green hydrogen generation plants.

The group currently has business activities in Spain, France, The Netherlands, Italy, Romania, Croatia, Bulgaria, Portugal, Poland, Australia, Japan, Vietnam, Bangladesh, Taiwan, Togo, Sri Lanka, México, Colombia, Peru, Brazil, Uruguay, Chile, Algeria, Nigeria, Kenia, South Africa and Senegal. Countries in which it has a pipeline of more than 12 GW in total.

**Area(s) of activity (please select all that apply) in connection with Green H2**

<i>Hydrogen and other products production</i>	X	<i>Renewable Energy</i>	X	<i>Transport</i>	
<i>Logistic</i>		<i>Industrial</i>		<i>Finance</i>	
<i>Legal</i>					

**Expertise areas (please select all that apply)**

<i>R&amp;D</i>		<i>Technology transfer</i>		<i>Technology developer</i>	
<i>Technology end-user</i>	X	<i>Technology supplier</i>		<i>Investor</i>	X
Other:					

**Main technological capacities and facilities**

Development, construction and operation of solar and wind projects.

In 2020 we have launched our new Green Hydrogen Division and we are currently participating in the first tenders underway in several countries this year.

**About the partner(s) you are looking for****Where are you looking for a partner (please select all that apply):**

<i>In Uruguay</i>	X	<i>Abroad</i>	X
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**Looking for partners in the area(s) (please select all that apply)**

<i>Hydrogen and other products production</i>	X	<i>Renewable Energy</i>		<i>Transport</i>	X
<i>Logistic</i>	X	<i>Industrial</i>	X	<i>Finance</i>	X
<i>Legal</i>					

**What kind of partner(s) are you looking for**

We have contacted several hydrogen vehicle suppliers / manufacturers who would be interested in participating as partners in the projects. However, as of today there are no closed agreements so we would be interested in being put in contact with these types of companies.

Therefore, we would be very interested in contacting transport operators (passengers or merchandise) and manufacturers / suppliers of hydrogen vehicles.

We are also looking for industrial companies interested in the use of green hydrogen to replace their consumption of grey hydrogen or fossil fuels in their industrial processes or mobility applications.

Current fuel distribution companies can also be good partners for the deployment of green hydrogen in the country and may be also interested in future exportation to other countries.

#### **Which capacities and/or facilities are you looking for**

As we are focused on/specialized in the renewable electricity generation and green hydrogen production, in general terms, we are looking for distributors and off takers of the hydrogen we can produce.

We are also looking for local component manufacturers and installers (electric, high pressure vessels, etc...) interested in growing up introducing the hydrogen technology in their portfolio of products and services.

Although we have contacted several companies, we are still in a state of search in order to prepare the most attractive proposal from an economic point of view.

**Date:** June 21st 2021