



**Matchmaking registration form  
Green Hydrogen in Uruguay**



<b>Institution or company name</b>	MOTO MECANICA ARGENTINA / BATFER INVESTMENT S.A				
<b>Institution webpage</b>	<a href="http://www.motomecanica.com">www.motomecanica.com</a>				
<b>Other web sites of interest</b>					
<b>Contact</b> (person, email, phone...)	<a href="mailto:csanchez@motomec.com.ar">csanchez@motomec.com.ar</a>				
<b>Additional contact</b> (person, email, phone...)	<a href="mailto:arolandi@batfer.com.uy">arolandi@batfer.com.uy</a>				
<b>Type of institution</b> (please select all that apply)	<i>Public</i>	<input type="checkbox"/>	<i>Private</i>	<input checked="" type="checkbox"/>	<i>Academy</i>

**Short description of your institution/company:**

We are a company whose industrial activity began in 1929, specialized in the design, manufacture and service of equipment for the oil and gas industry, such as well heads, Christmas trees, valves, actuators and surface safety systems (on-shore & off-shore).

We have experience in the provision of valves for sanitation, nuclear and hydroelectric power plants and participation in mining and renewable energy projects.

We also provide field services for these products, such as installation, maintenance, repair and inventory management, serving the operating companies in the areas of drilling, production and secondary recovery.

We have an Engineering and Research and Development department with the latest computer-aided design technology for customer satisfaction, even when special solutions are required. We apply the ISO 9001, 14001 and API Q1 standards for which it is certified throughout the quality management process. Its products are monogrammed under API 6A, 6D, 17D, 16A and 11 IW Standards.

<b>Your institution provides</b> (please select all that apply)	<i>products</i>	<input type="checkbox"/>	<i>services</i>	<input checked="" type="checkbox"/>
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**Short description of your relevant market, i.e. your relevant product/service and geographic market:**

The core of the current business is the supply of products and services to the oil and gas upstream, with businesses development within the framework of the energy transition.

We supply the oil and gas industry with our well heads, Christmas trees, valves, actuators and surface safety systems (on-shore & off-shore). These products have been developed with specific calculation technology and our own design and tested under simulated operating conditions in our test laboratories. We also provide training to operate these facilities in the field and field services related to its products. Such as Wellhead, BPV, Wear Bushing, Test Plug and Frac Sleeve installation, Torquing Service and Hydraulic Test.

It also provides Maintenance, Repairs and Inventory Control Services. We have an innovation division that develops automated, remotely operated products suitable for complex locations, as well as data storage and analytics. We focus on reducing TCO and NPT.

**Area(s) of activity (please select all that apply) in connection with Green H2**

<i>Hydrogen and other products production</i>		<i>Renewable Energy</i>	X	<i>Transport</i>	
<i>Logistic</i>		<i>Industrial</i>	X	<i>Finance</i>	
<i>Legal</i>		<i>Natural Gas</i>	X		

**Expertise areas (please select all that apply)**

<i>R&amp;D</i>	X	<i>Technology transfer</i>		<i>Technology developer</i>	X
<i>Technology end-user</i>		<i>Technology supplier</i>	X	<i>Investor</i>	X

Other:

**Main technological capacities and facilities**

The Engineering and Development Department employs experienced and well trained personnel, including engineers and technicians specializing in several areas, such as valves, wellheads, actuators, control systems, materials, and testing laboratories.

Designers rely on a modern parametric design system to model virtual solids, allow complex mechanisms to be visualized from any angle, analyze tolerances, interferences, weights, and produce manufacturing drawings. In addition, an Finite Elements Analysis simulation module is used to allow complex engineering calculations to be solved in less time, to optimize designs and reduce oversizing due to uncertainty, thanks to higher accuracy.

The industrial plant is located in Buenos Aires, Argentina, with a factory and offices covering 13,225 m<sup>2</sup> on a 23,800 m<sup>2</sup> site. We have commercial offices and warehouses with a large stock in Argentina: Mendoza, Cipoletti, Comodoro Rivadavia and Rio Gallegos, as well as in Brazil, Peru, Bolivia, Mexico, Colombia, Ecuador and USA.

### About the partner(s) you are looking for

**Where are you looking for a partner** (please select all that apply):

<i>In Uruguay</i>	<input checked="" type="checkbox"/>	<i>Abroad</i>	<input type="checkbox"/>	<i>Any country</i>	<input type="checkbox"/>
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**Looking for partners in the area(s)** (please select all that apply)

<i>Hydrogen and other products production</i>	<input checked="" type="checkbox"/>	<i>Renewable Energy</i>	<input checked="" type="checkbox"/>	<i>Transport</i>	<input type="checkbox"/>
<i>Logistic</i>	<input checked="" type="checkbox"/>	<i>Industrial</i>	<input checked="" type="checkbox"/>	<i>Finance</i>	<input type="checkbox"/>
<i>Legal</i>	<input type="checkbox"/>		<input type="checkbox"/>		<input type="checkbox"/>

**What kind of partner(s) are you looking for**

Partners in the H<sub>2</sub> value chain  
Partners in the renewable energy.

**Which capacities and/or facilities are you looking for**

H<sub>2</sub> gas compression and electrolysis technology providers  
Renewable energy generators.  
Hydrogen Mobility Manufacturers.

**Date:** JUNE 22ND YEAR 2021.