

Matchmaking registration form Green Hydrogen in Uruguay



Member of the SNC-Lavalin Group

| Institution or company name                                  | Atkins Ltd  |  |         |   |         |  |
|--|---|--|---------|---|---------|--|
| Institution webpage  | www.atkinsglobal.com  |  |         |   |         |  |
| Other web sites of interest                                  |   |  |         |   |         |  |
| <b>Contact</b> (person, email, phone)                        | Ewan Murray<br>Energy Lead<br><u>ewan.murray@atkinsglobal.com</u> |  |         |   |         |  |
| Additional contact<br>(person, email, phone)                 |   |  |         |   |         |  |
| <b>Type of institution</b><br>(please select all that apply) | Public  |  | Private | X | Academy |  |

#### Short description of your institution/company:

Atkins offer dedicated project and technical staff to support our clients throughout the project lifecycle in the development, engineering, design, construction and commissioning of Hydrogen facilities.

We combine multi-discipline technical excellence with rigorous project management and effective collaborative behaviours to underpin our reputation as a leader in the emerging decarbonised hydrogen sector. Today we are actively supporting a number of high-profile low carbon hydrogen projects across the world.

| Your institution provides      | products | services | Х |
|--------------------------------|----------|----------|---|
| (please select all that apply) |          |          |   |

# Short description of your relevant market, i.e. your relevant product/service and geographic market:

Our low Carbon Hydrogen experience is backed by decades of experience providing services to the world's leading refiners, petrochemical, chemical and industrial manufacturing industries.

Whether delivering long-term alliance engineering services in Texas, massive shutdown and turnaround projects in South Africa or sole-source construction in Sakhalin, we go beyond engineering and engineering, procurement and construction management (EPCM) to being able to manage the challenges and risk associated with complex and remote projects globally.

# Area(s) of activity (please select all that apply) in connection with Green H2

| Hydrogen and<br>other products<br>production   | X | Renewable Energy    | X | Transport               | X |  |
|--|---|---------------------|---|-------------------------|---|--|
| Logistic                                       |   | Industrial          | X | Finance                 |   |  |
| Legal  |   |                     |   |                         |   |  |
| Expertise areas (please select all that apply) |   |                     |   |                         |   |  |
| R&D  |   | Technology transfer |   | Technology<br>developer | Х |  |
| Technology<br>end-user                         |   | Technology supplier |   | Investor                |   |  |
|  |   |                     |   |                         |   |  |
| Other:   |   |                     |   |                         |   |  |

#### Main technological capacities and facilities

Atkins are a technology integrator and developer and are therefore unbiased in technology selection and partnering.

Key to our approach is our ability to transfer learning and expertise from the use of Hydrogen in plants such as refineries and nuclear facilities. We use these skillsets and experience to mitigate and manage the novel aspects of hydrogen project and hydrogen technology risk.

## About the partner(s) you are looking for

#### Where are you looking for a partner (please select all that apply):

In Uruguay X Abroad

#### Looking for partners in the area(s) (please select all that apply)

| Hydrogen and<br>other products<br>production | X | Renewable Energy | Transport |   |
|--|---|------------------|-----------|---|
| Logistic                                     |   | Industrial       | Finance   | X |

## Legal

# What kind of partner(s) are you looking for

We are interested in partnering with a company or group of companies that offers complimentary experience to our own to deliver the design, build, finance, own, operate and maintain lifecycle chain.

In particular, local experience (in Uruguay) of project delivery and an appreciation of the legal, financing or technology partners would be of key interest.

# Which capacities and/or facilities are you looking for

We are open to discuss, to present a whole chain offering for the EPC of green hydrogen facilities. In particular, the company or group of company partnerships should offer a repeatable delivery model, and sustained growth.

Date: 28/06/2021