

Matchmaking registration form Green Hydrogen in Uruguay



Institution or company name

Autojuntas S.A.U

| Institution webpage | www.ajusa.es | | | | | |
|---|--|--|---------|---|---------|--|
| Other web sites of interest | www.corporacionhms.com | | | | | |
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| Type of institution (please select all that apply) | Public | | Private | Х | Academy | |

Short description of your institution/company:

AJUSA is a Spanish company dedicated to the development of fuel cells in addition to the development of pioneering projects in the field of green hydrogen generation from the integration of renewable energies. With nearly twenty years of experience, we were pioneers in the implementation of the first private Hydrogen refuelling station in use in Spain, as well as the introduction of static power generators powered by this gas. Together our fuel cells manufacturing, we are currently developing pilot plant projects, as well as mobility projects related to hydrogen. Our penetration as consultants extends through several South American, European, and Asian countries. Our premise is collaboration with local companies to form a hydrogen economy that will last over time.

| Your institution provides | products | Х | services | Х |
|--------------------------------|----------|---|----------|---|
| (please select all that apply) | | | | |

Short description of your relevant market, i.e. your relevant product/service and geographic market:

Automotive, Consultancy, Feasibility Studies, Basic Design, Facultative manager. Europe, LATAM and Asia.

Area(s) of activity (please select all that apply) in connection with Green H2

| Hydrogen and other products production | Х | Renewable Energy | Х | Transport | Х | |
|--|---|--|--------|-------------------------|---|--|
| Logistic | | Industrial | Х | Finance | | |
| Legal | | | | Risk Management | | |
| Expertise areas (please select all that apply) | | | | | | |
| | | | | | | |
| R&D | Х | Technology transfer | Х | Technology developer | Х | |
| R&D Technology end- user | Х | Technology transfer Technology supplier | X X | 0, | Х | |
| Technology end- | X | | | developer | X | |

Main technological capacities and facilities

Fuel Cell manufacturing. Energy integrator. Consulting and facultative manager

About the partner(s) you are looking for

| Where are you looking for a partner (please select all that apply): | | | | | | | |
|--|---|----------------|------|---|-----------|---|--|
| In Uruguay | Х | Abroad | LATA | M | | | |
| | | | | | | | |
| Looking for partners in the area(s) (please select all that apply) | | | | | | | |
| Hydrogen and other products production | Х | Renewable Ener | Зλ | Х | Transport | Х | |
| Logistic | Х | Industrial | | Х | Finance | | |
| Legal | | | | | | | |
| What kind of partner(s) are you looking for | | | | | | | |
| We are looking for local partners for construction a Green Hydrogen pilot plants to introduce Hydrogen economy in Uruguay. | | | | | | | |

Which capacities and/or facilities are you looking for

Industrial capacities with good knowledge of local markets and proactivity to include a hydrogen economy or be a tractor in the country for this economy.