



**Matchmaking registration form
Green Hydrogen in Uruguay**



Institution or company name	Ballard Power Systems Inc.				
Institution webpage	www.ballard.com				
Other web sites of interest	https://twitter.com/BallardPwr https://www.linkedin.com/company/ballard-power-systems https://www.facebook.com/profile.php?id=100063691715594				
Contact (person, email, phone...)	Chris Ekholm Manager, TS Prod Dev chris.ekholm@ballard.com 604-412-3171				
Additional contact (person, email, phone...)					
Type of institution (please select all that apply)	Public				

Short description of your institution/company:

Ballard Power Systems' vision is to deliver fuel cell power for a sustainable planet. Ballard zero-emission PEM fuel cells are enabling electrification of mobility, including buses, commercial trucks, trains, marine vessels, passenger cars and off-road along with stationary and backup power solutions.

Over its 40-year history, Ballard has invested more than \$1.5 billion in research and development to advance fuel cell technology and has produced over 850 megawatts of proton exchange membrane fuel cell products. Today Ballard's 1,100+ employees design, manufacture, and sell fuel cell products that contribute to CO2 emission reductions in various mobility applications.

La visión de Ballard Power Systems es entregar energía de pila de combustible para un planeta sostenible. Las pilas de combustible PEM de cero emisiones de Ballard están permitiendo la electrificación de la movilidad, incluidos autobuses, camiones comerciales, trenes, embarcaciones marinas, automóviles de pasajeros y todoterreno, junto con soluciones de energía estacionaria y de respaldo.

A lo largo de sus 40 años de historia, Ballard ha invertido más de \$ 1.5 mil millones en investigación y desarrollo para avanzar en la tecnología de celdas de combustible y ha producido más de 850 megavatios de productos de celdas de combustible de membrana de intercambio de protones. Hoy en día, los más de 1.100 empleados de Ballard diseñan, fabrican y venden productos de pila de combustible que contribuyen a la reducción de las emisiones de CO2 en diversas aplicaciones de movilidad.

Your institution provides
(please select all that apply)

Fuel cells

Technology services

Short description of your relevant market, i.e. your relevant product/service and geographic market:

Area(s) of activity (please select all that apply) in connection with Green H2

<i>Hydrogen and other products production</i>	X	<i>Renewable Energy</i>		<i>Transport</i>	
<i>Logistic</i>		<i>Industrial</i>		<i>Finance</i>	
<i>Legal</i>				<i>Risk Management</i>	

Expertise areas (please select all that apply)

<i>R&D</i>	x	<i>Technology transfer</i>	X	<i>Technology developer</i>	x
<i>Technology end-user</i>		<i>Technology supplier</i>	x	<i>Investor</i>	

Other:

Main technological capacities and facilities

Ballard's fuel cell products power zero-emission transit buses, trucks, trams, marine vessels, and forklifts around the world. Our heavy-duty fuel cell power modules lead the industry in performance, durability, and overall road experience having operated more than 100 million kilometers. There are currently more than 3,500 hydrogen fuel cell electric buses and trucks powered by Ballard fuel cells in operation globally. Collaborating with industry leaders, we continue to drive down the total cost of ownership of hydrogen fuel cell vehicles. Ballard is present in Europe, North America and China with dedicated service teams to support the commercial deployment of fuel cell vehicle fleets.

Los productos de pila de combustible de Ballard impulsan autobuses de tránsito de cero emisiones, camiones, tranvías, embarcaciones marinas y carretillas elevadoras en todo el mundo. Nuestros módulos de potencia de pila de combustible de servicio pesado lideran la industria en rendimiento, durabilidad y experiencia vial general habiendo operado más de 100 millones de kilómetros. Actualmente hay más de 3.500 autobuses y camiones eléctricos de pila de combustible de hidrógeno propulsados por pilas de combustible Ballard en funcionamiento a nivel mundial. Colaborando con los líderes de la industria, continuamos reduciendo el costo total de propiedad de los vehículos de pila de combustible de hidrógeno. Ballard está presente en Europa, América del Norte y China con equipos de servicio dedicados para apoyar el despliegue comercial de flotas de vehículos de pila de combustible.

About the partner(s) you are looking for

Where are you looking for a partner (please select all that apply):

<i>In Uruguay</i>		<i>Abroad</i>	
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Looking for partners in the area(s) (please select all that apply)

Hydrogen and other products production	X	Renewable Energy	Transport	
Logistic		Industrial	Finance	
Legal				

What kind of partner(s) are you looking for

End users of PEM fuel cells in stationary, motive (Trucks, trains etc), marine and off road markets

Usuarios finales de pilas de combustible PEM en mercados estacionarios, móviles (camiones, trenes, etc.), marinos y todoterreno

Which capacities and/or facilities are you looking for

As a supplier of fuel cell modules and/or turn key solutions for trucks etc by leveraging our strategic partnerships

Como proveedor de módulos de pila de combustible y / o soluciones llave en mano para camiones, etc., aprovechando nuestras asociaciones estratégicas

Date: June 30, 2022