



**Matchmaking registration form
Green Hydrogen in Uruguay**



Institution or company name	BILPA S.A.
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Institution webpage	www.bilpa.com.uy			
Other web sites of interest				
Contact (person, email, phone...)	Walter Dura – wdura@bilpa.com.uy - +59899626807			
Additional contact (person, email, phone...)	Juan Mendiando – jmendiando@bilpa.com.uy , +59899928512			
Type of institution (please select all that apply)	<i>Public</i>	<input type="checkbox"/>	Private	<input checked="" type="checkbox"/> <i>Academy</i>

Short description of your institution/company:			
Bilpa has 40 years of history and is the leader in Uruguay in downstream for fossil oil. We are an EPC, engineering, supply, construction and maintenance company for fuel and gasoline facilities			
Your institution provides	<i>products</i>	<input type="checkbox"/>	services

Short description of your relevant market, i.e. your relevant product/service and geographic market:			
From the truck loading and unloading equipment in La Tablada, to the dispensers in a service station. We serve the 500 EESS of Uruguay			

Area(s) of activity (please select all that apply) in connection with Green H2					
<i>Hydrogen and other products production</i>	<input type="checkbox"/>	<i>Renewable Energy</i>	<input checked="" type="checkbox"/>	<i>Transport</i>	<input type="checkbox"/>

<i>Logistic</i>		<i>Industrial</i>	X	<i>Finance</i>	
<i>Legal</i>				<i>Risk Management</i>	
Expertise areas (please select all that apply)					
<i>R&D</i>		<i>Technology transfer</i>		<i>Technology developer</i>	X
<i>Technology end-user</i>	X	<i>Technology supplier</i>		<i>Investor</i>	
<i>Other:</i>					

Main technological capacities and facilities

With more than 200 people, in our 7,000 m2 facilities, our facilities and assets include, among others, construction equipment and cranes, a laboratory and a quality control test bench for oil. Vehicles equipped for Tank Tightness Tests. Software for Liquid Fuel Management

About the partner(s) you are looking for

Where are you looking for a partner (please select all that apply):

<i>In Uruguay</i>	x	<i>Abroad</i>	
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Looking for partners in the area(s) (please select all that apply)

<i>Hydrogen and other products production</i>	x	<i>Renewable Energy</i>		<i>Transport</i>	x
<i>Logistic</i>		<i>Industrial</i>	x	<i>Finance</i>	
<i>Legal</i>					

What kind of partner(s) are you looking for

Suppliers of industrial equipment related to Hydrogen
Manufacturers of hydrogen cells and compressors

Which capacities and/or facilities are you looking for

The appropriate ones for the different projects that are planned to be installed in Uruguay

Date: xx/xx/2022